



South Korea

**RE Invest  
Indonesia**



**Tuesday, 20 April 2021**

08.00 – 10.00 AM WIB  
(10.00 AM - 12.00 PM KST)

# **BUSINESS OPPORTUNITIES AND CHALLENGES IN THE FIELD OF SOLAR ENERGY IN INDONESIA**

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*[www.aesi.or.id](http://www.aesi.or.id)*

**Centre for Strategic and International Studies (CSIS), Tenggara Strategics and the Indonesian Embassy in Seoul**

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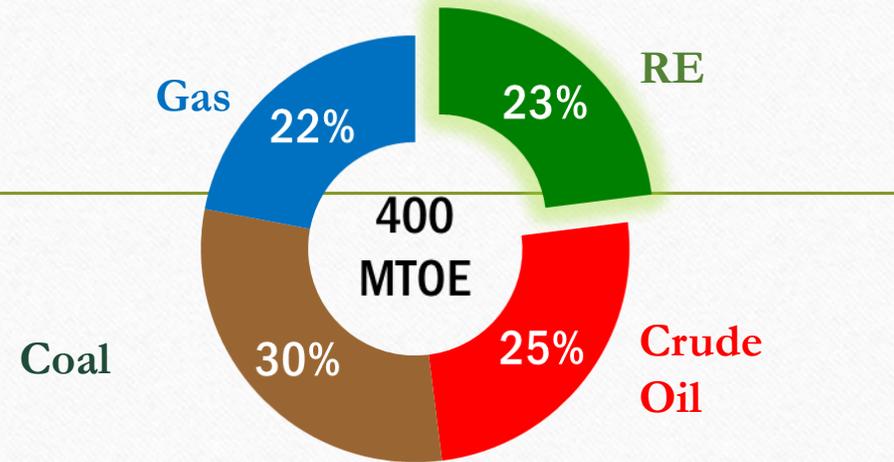
**20 APRIL 2021**

# NATIONAL ENERGY POLICIES (RE TARGET)

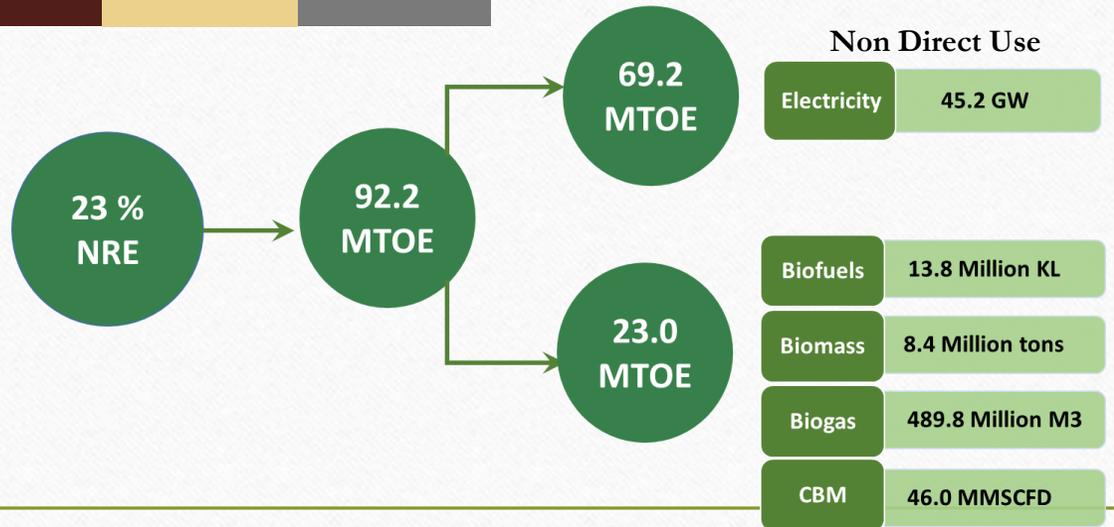
**Maximizing** the use of renewable/  
clean energy



## PRIMARY ENERGY MIX TARGET BY 2025

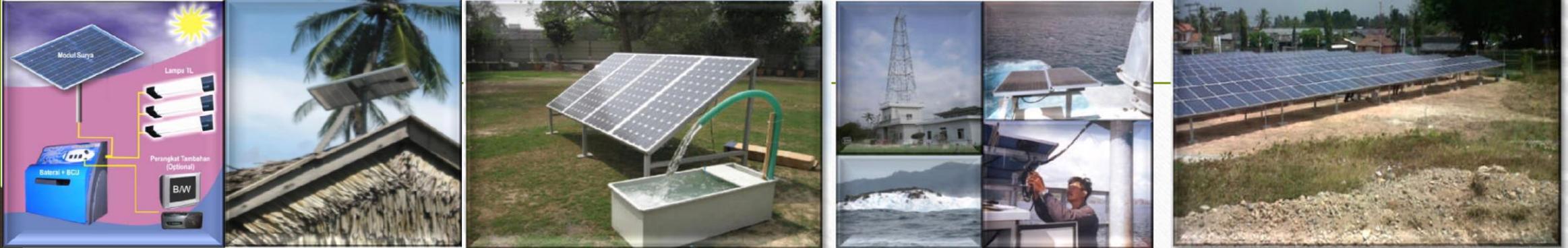


**Based on:**  
 • PP 79/2014 National Energy Policy  
 • Perpres 22/2017 National Energy General Planning



1. Geothermal, 7,2 GW
2. Hydro, 17,9 GW
3. Mini Hydro, 3 GW
4. Biomass , 5,5 GW
5. Solar, 6,5 GW
6. Wind, 1,8 GW
7. Others 3,1 GW

# UTILIZATION OF SOLAR ENERGY IN INDONESIA: DRIVEN BY GOVERNMENT PROGRAMS FOR RURAL ELECTRIFICATION



## UTILIZATION OF SOLAR ENERGY IN INDONESIA: INDEPENDENT POWER PRODUCER

- Selling its electricity to state owned electricity company PLN
- Tied to a 20-year PPA contract
- Potentially replacing Diesel Generator operated by PLN
- Most of the locations are outside Java
- The selling price is stipulated in the Regulation of the Minister of Energy and Mineral Resources 50/2017 at a rate of 85% of the cost of regional PLN production
- The Ministerial Regulation on the selling price of electricity will be replaced by a Presidential Regulation that will come out in the near future

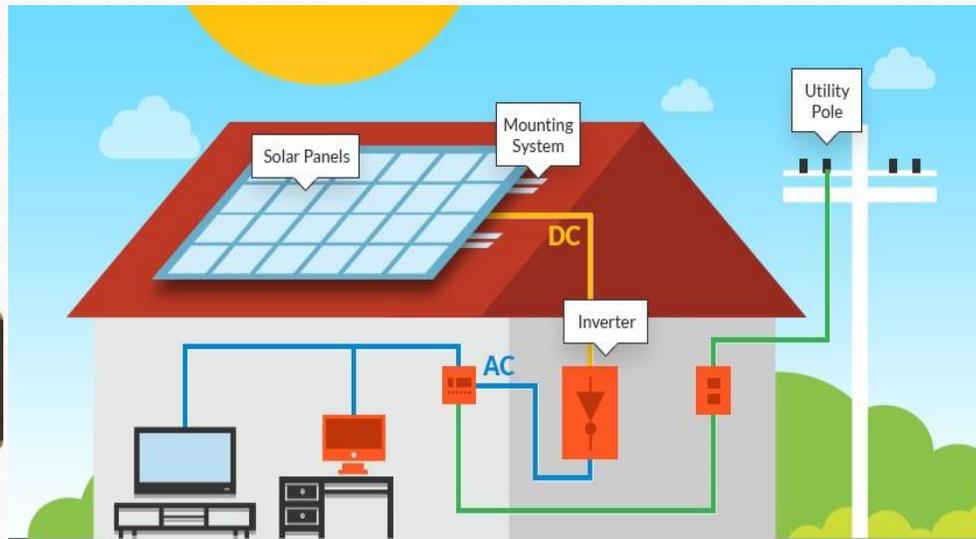


# NATIONAL MOVEMENT OF MILLION SOLAR ROOFTOP

- Encourage and accelerate the construction of rooftop photovoltaic solar power plants in residential, public facilities, government offices, commercial buildings, and industrial complexes, until it reaches the gigawat order before 2020;
- Encourage the growth of a competitive national photovoltaic system industry and create green employment opportunities (*green jobs*);
- Encourage the provision of reliable, sustainable and competitive electricity;
- Encourage and mobilize **community participation and funding** to reduce greenhouse gas emissions and the threat of climate change, and support Indonesia's commitment to the Paris Agreement and efforts to achieve *Sustainable Development Goals* (SDGs) goals.



# NATIONAL MOVEMENT OF MILLION SOLAR ROOFTOP

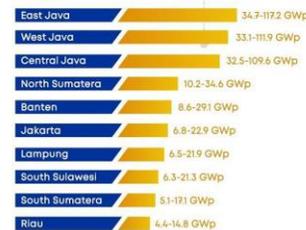


**TOTAL POTENTIAL**  
**655 GWp**

## Residential Rooftop Solar Technical Potential in 34 Provinces in Indonesia



### Top 10 Provinces



Scenario 1: 24% access factor | Scenario 2: 60% access factor | Scenario 3: 81% access factor | Scenario 4: 33% access factor

Reference: Damayanti, H., Tumiwa, F., and Citraningrum, M. (2019). Residential Rooftop Solar Technical and Market Potential in 34 Provinces in Indonesia. Available at [www.iesr.or.id](http://www.iesr.or.id).  
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# INVESTOR CHALLENGES

## PV UTILIZATION UNDER GOVERNMENT PROGRAMS

- Intended to electrify remote areas that have not been electrified and have not been reached by PLN electricity network
- Usually EPC projects and conducted with open tenders according to the government's annual budget
- Open possibility funded by foreign aid or G to G loan

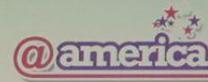
## INDEPENDENT POWER PRODUCER

- Regulation of the Minister of Energy and Mineral Resources 50 of 2017 which was later revised through the Regulation of the Minister of Energy and Mineral Resources No. 4 of 2020 limits the selling price of renewable energy to only 85% of the cost of PT PLN regional production. This price does not attract developers who build PV Power plant in Java Island. But for outside Java although the price is quite good, the challenge is sometimes the location is quite difficult

# INVESTOR CHALLENGES

## SOLAR PV ROOFTOP PROGRAM

- Declared to help the government achieve the RUEN (National Energy Planning) target in 2025 by mobilizing community participation
- Independently funded by the user community without a government budget
- Electricity prices sent to PLN grid is stipulated in regulation of the Minister of Energy and Mineral Resources 49 of 2018, which is 65% of the selling price of electricity from PLN
- For most people capital cost of PV Rooftop still too expensive
- There are more industrial and commercial buildings have used PV Rooftop and the most favourable scheme is BOT or pay the energy costs only. Therefore, many ESCO companies are starting to provide rooftop PV installation services with energy selling schemes only
- More investors needed to provide innovative funding with an attractive interest to these ESCO companies



# AESI ASOSIASI ENERGI SURYA INDONESIA

## Full Speed Ahead! Accelerating Solar Energy in Indonesia - Are We Ready?

The sun's potential as a natural energy source offers unique opportunities to Indonesia. Learn how to harness solar energy for a cleaner energy source for the country and the world

- Rida Mulyana, Energy and Mineral Resources Ministry
- Electricity Director General
- Anita Karina Sungkono, Senior Associate Hadiputranto Hadinoto & Partners (HHP)
- Lisa Hall, Babcock Ranch
- Tumiwa, Director of Institute for Essential Reform
- Syarifa Nazlia, Director of C...



Thank You